



LandMark Systems Office Information



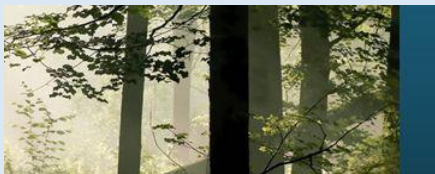
If you would like to speak with us directly regarding this email, please feel free to call one of our offices

Tallahassee, FL
850.385.3667

Warner Robins, GA
850.385.3667
ext. 3961

Vancouver, WA
360.258.0529

New LandMark Systems Website



If you haven't seen our website lately, please take a few minutes to look around. We will be continuously updating and improving the site for your use.

www.landmarksystems.com

FOR IMMEDIATE RELEASE

In 1998, LandMark Systems was established in Tallahassee, FL with a main goal of providing the latest in technology, training and the highest level of support possible to our customers. We have seen many changes over the years, including here at LandMark Systems. Beginning January 2009, LandMark Systems was named distributor for Trimble Forestry Automation, which brings new responsibilities and challenges to our company. The transition to distributor has probably not been apparent to you, however, many things have taken place behind the scenes. In order to fulfill our obligations to Trimble Forestry Automation we will be making changes to the way we conduct business on a daily basis.

Beginning September 1, 2009, LandMark Systems will be fully transitioned to a distributor. We are excited about this opportunity and think it will serve everyone better as we move forward. Although this means that we will no longer provide solutions directly to end users, we will, however, provide our solutions and support through our established business partners. In most cases, you will still be working with the same people you have been in the past, in the form of the newly established LandMark Systems Business Partners. This change will also allow us to focus on developing new products specific to the forest industry, which will benefit you in the long run. There will be many [questions](#) from existing LandMark Systems customers, and we understand. I can assure you that we will work

On A Personal Note



For the last 9 1/2 years you have given LandMark Systems the pleasure of being your source for technical forestry solutions. Many batteries have died and cables replaced over the years. I just want you to know that although you may not see or hear from me as much as in the past, I can assure you that I will be working with the Business Partners to continuously improve the solutions you are offered. We will still be here in Warner Robins, GA so if you are close, please stop in.

A sincere thank you for your support over the years. I look forward to a continued successful relationship with each of you. I know Johnny, Darian, Terry and Jerry will continue to meet and often exceed the high expectations you deserve.

All the best,

Brian Holley

with each and every one of you to make this transition as smooth as possible and ensure continuity during this process.

LandMark Systems Business Partners:

LandMark Spatial Solutions *Southeastern and Gulf Regions*

Johnny Thompson - Sales
621 Curtis Chapel Rd.
Starkville, MS 39759
Office: 662-272-5344
Mobile: 662-769-5344

Darian Yawn - Support
310 Bowen Drive
Warner Robins, GA 31088
Mobile: 478-918-6110



ForesTech Resource Solutions, LLC *Mid-Atlantic Region*

Terry Porter - Sales and Support
446 Rock Springs Road
Castalian Springs, TN 37031
Office: (615)-230-7652
Mobile: (615) 972-6115
tporter@forestechresourcesolutions.com



Forest Resource Services, LLC
Great Lakes Region

Jerry Lambert - Sales and Support
989-732-7188
989-732-0708
11904 Huntingdon Drive
Frederic, MI 49733

jlambert@forestresourceservices.com



Anticipated Questions

Who will we call for support? ANSWER: Beginning September 1, 2009, you will contact your respective regional Business Partners for support. For the Gulf and Southeastern regions, Darian Yawn will be the contact. For the Mid Atlantic region, Terry Porter will be the contact for support and for the Great Lakes region, Jerry Lambert will be the contact. We will continue to work diligently to support you through our Business Partners.

Will we be able to buy products from LandMark Systems' webstore? ANSWER: No. We will be removing the products from our webstore

However, we will continue to use our website as an active site for content and support documents.

What about custom solutions developed specifically for our company? ANSWER: We will continue to work with Business Partners to maintain those solutions. Our Business Partners will continue to have access to software engineers in order to maintain and further develop current and future custom solutions.

What about current contracts in place? ANSWER: We will fulfill the obligations and terms of any existing sales contract with LandMark Systems. Once the sales contracts are complete, we will work to transition future contracts through Business Partners when possible.

Who will be servicing the Western U.S? ANSWER: Kurt Muller will continue to be the LandMark Systems representative in the Western U.S. He will be actively working with local resellers and Business Partners in providing LandMark Systems and Trimble Forestry Automation solutions.

Will LandMark Systems continue to provide training? ANSWER: No. However, our Business Partners will continue to offer training classes and we will assist Business Partners with training sessions as requested.

Will LandMark Systems continue to repair our equipment? ANSWER: YES! We will continue to accept equipment for repair through our RMA services. If you have equipment that needs to be repaired, please fill out the [RMA form](#) on our website.

This change is a key part of a strategy to continue expanding our ability to develop leading edge technology solutions to forestry and natural resource professionals.

Your regional Business Partner will be contacting

you in the future, however, we also strongly encourage you to contact your regional Business Partners with any questions you may have as we work through this period of transition.

